

Message Text

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67

ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 COME-00 SPC-03 PER-05 SS-20 A-01

ABF-01 IO-14 RSC-01 DRC-01 /083 W

----- 058144

R 201442Z DEC 73

FM AMEMBASSY OSLO

TO SECSTATE WASHDC 7564

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EO 11652: N/A

TAGS: ETRD NO

SUBJECT: EFFECTIVENESS IN OVERSEAS COMMERCIAL FUNCTION

REF: STATE 239800

1. MAKING AT LEAST ONE TOUR OF ECONOMIC/COMMERCIAL SERVICE A GENERAL REQUIREMENT FOR FOREIGN SERVICE OFFICERS BEING CONSIDERED FOR SENIOR SUBSTANTIVE POSTS WOULD INCREASE THE EMPHASIS, INTEREST AND EFFECTIVENESS OF COMMERCIAL WORK. IT WOULD RAISE THE LEVEL OF COMMERCIAL EXPERTISE AND AWARENESS IN THE FOREIGN SERVICE, ESPECIALLY AT THE CRITICAL LEADERSHIP LEVEL.

2. THE EFFECTIVENESS OF COMMERCIAL WORK IN OSLO HAS BEEN SERIOUS CIRCUMSCRIBED SINCE 1971 BY THE LOSS OF AN OFFICER SLOT IN THE ECONOMIC/COMMERCIAL SECTION. AS THE EMBASSY STATED IN ITS SUBMISSION TO THE PARA FOR NORWAY, WE URGE REINSTATEMENT OF THE SLOT. SINCE IT WAS ABOLISHED, OIL AND GAS--EXPLORATION, DEVELOPMENT, TRANSPORT, PETROCHEMICALS, ETC.--HAVE BECOME A BILLION DOLLAR MARKET IN NORWAY WITH TREMENDOUS POTENTIAL FOR AMERICAN IMPORTS; THE NUMBER OF BUSINESSMEN IN NORWAY HAS DOUBLED OR TRIPLED; AND, WITH THE FLOATING OF THE DOLLAR, THERE IS SCARCELY AN AMERICAN PRODUCT WHICH IS NOT COMPETITIVE ON THE NORWEGIAN MARKET. EMBASSY WILL SEND COMPLETE JUSTIFICATION FOR REINSTATEMENT OF THE SLOT BY SEPARATE MESSAGE.

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3. THE EMBASSY ALSO URGES INCREASED FUNDING SUPPORT

TO THE EMBASSY FOR TRAVEL BY COMMERCIAL PERSONNEL TO REGIONAL
TRADE CENTERS AND TRADE SHOWS. LIMITATIONS ON THE AVAILABILITY
OF FUNDS HAS RESTRICTED SUCH TRAVEL BY COMMERCIAL PERSONNEL,
REDUCING THEIR EFFECTIVENESS. BYRNE

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Message Attributes

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Draft Date: 20 DEC 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: kelleyw0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
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Errors: N/A
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Handling Restrictions: n/a
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ISecure: 1
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Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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